

BLACK ART OF MODERN MAGICIANS.

FROM THE WESTERN CLARION.

NUMEROUS instances have occurred recently where hungry men have fought fiercely for possession of jobs at points where employment has been offered.

The total sales of the steel corporation for the year amounted to \$757,014,768, and the net earnings to \$160,964,673.

Facts and Figures.

It has been stated that the corporation had 160,000 employes in its service during the year.

However satisfying the report of the steel corporation for the year may be to its stockholders, as well as the balance of the host that worships at the shrine of capital, it is far from satisfactory to those who view things from the standpoint of the victim of capitalist exploitation.

Capital may be termed the modern magician. It possesses the power to conjure forth something from nothing. That is, it appears to possess this power, but like all conjuring tricks and feats of magic, once its performance is stripped of all hocus-pocus and flim-flam, it resolves itself into pure and unadulterated swindle.

Hocus-Pocus Operandi.

In the case of the steel corporation the owners thereof appear to

"THE SCARLET SHADOW."

BY WALTER HURT.

Former price \$1.50. Now \$1.00 per copy when ten or more are ordered at one time.

ORDER FORM
APPEAL TO REASON
GIRARD, KANSAS
Enclosed find \$... for copies of "THE SCARLET SHADOW," by Walter Hurt.

have conjured forth \$160,000,000 by the power of their organizing ability and their brains.

If no further attention be paid to the incantations of its high priests and its paraphernalia is no longer allowed to confound, capital will be stripped of its supposed magic powers and the capitalist class stand exposed as the perpetrators of a clumsy hoax that would scarce be up to the standard requisite to do credit to a ten-cent show.

Makers vs. Takers.

By virtue of its ownership of the means of production the capitalist class occupies a position where it can successfully command the labor of the working class.

Under no circumstances can the workers expect to get much, if anything, more than enough to exist upon. If the employes of the steel corporation during the last year received, say, \$1,000 each as wages, this means that they received that sum for performing the labor necessary to the production of the iron and steel turned out.

Just a Swindle.

When our modern magician (capital) is thus closely scrutinized it becomes transformed into a common swindler.

THE capitalist system is on trial, and will have to show its ability to promote the welfare of the majority or be condemned.

THERE are but two ways of making a living—working for it and working somebody for it.

THE PHILANTHROPIST.

BY FRANKLIN H. WENTWORTH.

Hobson—Have you a dollar about you, Dobson? I want to give it to that poor beggar.

Dobson (handing him the dollar)—Your generosity will get you into trouble some day, Hobson.—Life.

HAS it ever occurred to you that the great philanthropists of the world have acquired their claim to that title by giving away other people's money?

How did he come by it? Can one man earn a million dollars?

Yes, if he works every day in the year, week-days and Sundays, at ten dollars a day for nearly three hundred years and never spends a cent of it to live, he can. It takes a strong man to do it.

There is scarcely a productive occupation in the world at present at which a man can earn more than ten dollars a day.

It is not as producers but as exploiters that men receive a larger daily wage than this.

If you possess some legal privilege, or if your talent for organization is so pronounced as to enable you to exploit a large number of men to advantage, then you may finally become a millionaire.

One thousand workmen each earning five dollars a day and getting two dollars a day, the unpaid three dollars remaining with you, may, after your business gets to running, make you a million in two or three years.

But you will not have earned it and you will have taken it from them.

Once you get the business well organized you can go off and leave it. You can hire men of executive, ability to keep it running while you travel or indulge in yacht racing; particularly if you have a legal monopoly. If you have not, you will have to stay around more or less.

You have used the ability Nature has bestowed upon you for helping other men to take advantage of other men.

What was intended as a race obligation, your small soul construes a personal privilege.

While these hundreds of thousands are coming every year, you may occasionally give some of them to a library or a college.

But it is not your money you are giving.

It is no denial or sacrifice of yours. It is other men who are earning it.

You are taking other people's money and giving it away for the sake of your private reputation.

You are called a charitable person. But you yourself know yourself. Charity is service.

You can give only yourself in loving service to your kind; or give the results of your own personal toil.

That is charity.

It is not charity for you to give away that which other men earn.

If you were a charitable man you would wish to use your same organizing ability for the good of all, instead of for yourself alone.

You would wish to be a real philanthropist instead of a sham philanthropist.

You would wish to give to the world, not to take from it. This is real philanthropy.

We cannot see this very plainly now, because our training has obscured our vision.

We think our share means all that we can get, and when we have grabbed it we try to steal a virtue by giving back the portion we don't want.

But purity of soul has gone from

LISTEN! The Appeal is maintaining a proven average of over 400,000 distributed papers per week. Newspaper men know that an average of three persons read each paper that goes out.

us in the grabbing. In plunging for a diamond we have lost a star.

There is a psychological significance in the phrase, "He is worth a million."

It indicates diseased judgment. We have come to assume that the man who takes the most is worth the most.

We commonly look upon the richest man in a town as logically of the greatest value to the town.

He may have established an industry.

The industry may have increased the population.

But mere bigness is not virtue. Unless the efforts of a man make the people of a town a happier people he has done them no service in enlarging it.

They have neither lightened human toil nor lessened human misery. Some day we will come to see how the philanthropist is made, and we will recognize his real value to society.

Then there will be no philanthropists.

Every man will be his own philanthropist.

Instead of permitting another to spend their earnings for them, men will spend them for themselves.

Then if they had rather have a bucket of coal or a pair of shoes than a university or an art gallery, they can have it.

When growing spiritual discernment finally shows men that a millionaire is and must be a man who makes grist of other men's lives, men will not wish to be millionaires.

And they cannot be if they would be.

The extra three dollars will that day remain in the pocket of the earner.

In that day either to keep or to bestow the earnings of other men will be seen for what it is, and what it has always been, a moral leprosy born of the vanishing dark.

In that day to grow a flower for a little crippled child will in men's eyes exalt you higher than to build a university.—From Forgings of the New.

IF LABOR UNIONS are organized for anything they are organized to protect their members against their employers.

This is a recognition of the struggle between the working class and the employing job-owning class. No member would think of electing his employer to an office in the union, but members of labor unions do more foolish and more harmful things to themselves than electing employers to office in the unions—they elect them to offices in the legislative and judicial bodies, and that is worth more to the employers and helps them more to win their fights for long hours, low wages, child labor and unsanitary conditions than anything they could do as officers of labor unions.

Do you catch on, or must you have a house fall on you before you take the hint?

IT REQUIRES all the ingenuity of the masters to keep their wage slaves in subjection.

Every influence that can be bought is employed to keep the worker contented with the material injustice he suffers.

He can have everything in the next world if he will only content himself with little in this.

He can be a member of a labor union if the union confines itself to life insurance and other matters not antagonistic to the exploiters.

He can preach that labor is noble and holy if its holiness and nobility does not assert itself to the detriment of the bosses.

In other words, the workers are licensed to imagine themselves moral and intellectual prodigies if they only remain docile and dutiful chumps.

IF YOU can cause another to think what you want him to think, it's an easy matter to cause him to do what you want him to do.

The slavery of body is possible only through the enslavement of mind.

Capitalist teaching is even more effective as a means of keeping the workers in subjection than was the whip of the slave-driver.

The slave who believes it a duty to serve a master is hopeless until he is freed from the hypnotic spell that drives him.

Socialist literature is the liberator of workmen's minds from the capitalist spell.

LET us remark once more: It is better to vote for what you want and fail to get it than to vote for what you don't want and succeed in getting it.

Save your vote and save yourself by working and voting for Socialism.

SOCIALIST LIBRARY FREE!

It just occurred to me that you might care to have the Easy Payment Library of Socialist and Scientific books described below.

I am taking it for granted that it is not necessary to urge upon you the importance of these books, and their value to the movement if widely distributed and read.

If you care to buy the set yourself you may of course do so in the usual way, signing blank below and returning with One Dollar, when the books will be shipped immediately.

Then here is a way you may have them absolutely free of cost to you. Go among your neighbors and friends and for taking, collecting and sending in the first payment of One Dollar we will give you credit on your set at the rate of One Dollar for each set you take.

EASY PAYMENT LIBRARY

A valuable set of standard and substantial cloth-bound Socialist and Scientific books at less than 4 cents a day. No better Economic Library could be selected.

THE LIST OF BOOKS

- 1. Capital, Vol. I, by Karl Marx \$ 2.00
2. The Social Revolution, by Karl Kautsky50
3. The Roots of the Socialist Philosophy, by Frederick Engels50
4. American Pauperism and the Abolition of Poverty, by Isadore Ladooff50
5. The Positive School of Criminology, by Enrico Ferri50
6. Ethics and the Materialistic Conception of History, by Karl Kautsky50
7. When Things Were Doing, by Charles A. Steere50
8. Socialism: Positive and Negative, by Robert Rives La Monte50
9. Revolution and Counter Revolution, by Karl Marx50
10. The Socialist: Who They Are and What They Stand For, by John Spargo50
11. The Principles of Scientific Socialism, by Charles H. Valli50
12. Ancient Society, by Lewis H. Morgan50
13. Class Struggles in America, by A. M. Simons50
14. The Origin of the Family, Private Property and the State, by Frederick Engels50
15. Socialism: Utopian and Scientific, by Frederick Engels50
16. The Right to Be Lazy, and other studies, by Paul Lafargue50
17. The Communist Manifesto, by Marx and Engels50
Total \$12.00

Copy or fill out blank below and return with \$1.00 as first payment.

APPEAL TO REASON, Girard, Kansas:

Enclosed find \$1.00 as first payment on your Easy Payment book offer, for which send the books at once. I promise to pay the balance in eleven monthly installments of \$1.00, title to books to be in the Appeal to Reason until paid out.

Name
Address
Express Office City
Date State

"A CONVERSATION WITH YOU,"

a sixteen page propaganda pamphlet by J. A. Wayland. One of the best ever printed. Written in the plain, understandable style of the "One Hoss Philosopher," and it is new. Price \$1.00 per hundred, \$9.00 per thousand.

BUSINESS and its increase are not for the fellow who keeps busy; they are for the fellow who keeps him busy.

Orders for Socialist Campaign Handkerchiefs and Campaign Buttons will be filled in their turn. So it behooves you to send for what you will require right now. See prices in another column.

IF ALL the users of the means of producing the means of life were owners of the machines which they must use, there would be no idle parasites lolling in luxury, and no idle hoboes tramping the country in search of jobs.

SOCIALISM is not the friend of the workingman. If Socialism is anything it is the workingman himself. It is the workingman thinking and acting for his own benefit, and when he does that he will no longer be in need of friends such as he has had so long to his sorrow.

WORKINGMEN were not induced to establish the capitalist system. The system had its beginning long before the present generation was born, and most of the serving class have been "broke" to drive before they become old enough to think, even if they ever do.

IS FIFTY cents and a dollar equivalent? If not, then do you get an equivalent for your money when you receive as wages 50 cents for that which later you must pay \$1? It is to take one-half of your life for nothing. It is the same as owning a slave who requires half he produces to keep him and the master taking the other half.

"God Knows" Buttons

IF HORSES should learn to read, write and reason, it's a sur thing that they would soon rebel against doing the drudgery to which they now submit.

IT IS to be hoped that all who become interested in Socialism will not confine their reading to Socialist papers, but will get Socialist books, which are prepared with greater care than it is possible to write articles for papers.

THE fellow who started in life with a peanut roaster and became a millionaire is held up as a shining example of what people can be if they will only do the right thing.



The Appeal has a large quantity of coat labels buttons bearing a caricature of the fat, greasy mug of Bill Taft and underneath it the legend "God Knows."

